



## Press Release

Contact: Jackie Symons  
Ohio Association of Health Underwriters  
Phone: (330) 273-5756  
Email: [jackie@jmbsohio.com](mailto:jackie@jmbsohio.com)

*For immediate release*

### **An Afternoon with the Mud Hens "Fee for Service: A Change in Agency Compensation"**

Toledo (July 19, 2016) – On Tuesday, August 2, Northwest Ohio Health Underwriters Association (NWOAHU) will host an afternoon with the Toledo Mud Hens and a continuing education class. As we enter into a new world of health insurance sales, how do we ensure that we are paid based on the value of the services we provide? We will learn with the CE titled, "***Fee for Service: A Change in Agency Compensation***", presented by Barb Gerken. After the CE we will enjoy a buffet lunch, and then have a great time cheering on our Toledo Mud Hens.

The event will be held at Fifth Third Field, 406 Washington Street Toledo, Ohio 43604. Registration begins at 10:00 a.m., followed by the CE presentation from 10:30 to 11:30 then enjoy a buffet lunch, game time 12:05.

Members and their guests - \$25 each  
Non-Members and Guest - \$50 each

Kids 3-12 tickets & buffet: \$20 each  
Kids under 2: Free

For more information or to join NWOAHU, visit [www.nwoahu.org](http://www.nwoahu.org).

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*The mission of the Northwest Ohio Association of Health Underwriters (NWOAHU) is to advance public knowledge of the value of health insurance and to ethically educate the public. At NWOAHU, our focus is on supporting and promoting free-market delivery of Health Care, and to enhance the value of the professional agent.*

*OAHU's and NWOAHU's management team is J&M Business Solutions, LLC, a woman owned business established in 1994.*

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NWOAHU \* 4036 Center Rd. Brunswick, OH 44212 \* 330-273-5756 \* [www.nwoahu.org](http://www.nwoahu.org)