

Ohio Association of Health Underwriters  
4036 Center Road, Suite B, Brunswick, Ohio 44212

March 2017

## OAHU IS GOLD CERTIFIED!

By meeting at least nine of the fourteen criteria set forth by NAHU, OAHU was again able to achieve Gold Certification status. Northeast is also Gold Certified and Greater Cincinnati was awarded with Silver for meeting at least six of the criteria. The applications for Northwest, Western Reserve and Columbus are pending NAHU review. Once all local chapters are certified, OAHU will be awarded the Blue Ribbon of Excellence.



## QUICK LINKS

[OAHU Membership Application](#)  
[OAHU Strategic Plan](#)  
[OAHU Bylaws](#)  
[OAHU Policies and Procedures](#)  
[NAHU Certifications/Designations](#)  
[OAHU - Facebook](#)  
[OAHU - LinkedIn](#)

## PARTNERSHIP WITH HONDROS COLLEGE OF BUSINESS

OAHU is pleased to announce our partnership with Hondros College of Business. Hondros has six locations throughout the state of Ohio, offering classroom and on-line courses. You will see that we have negotiated special pricing exclusively for OAHU members for online and classroom life and health licensing courses, and for on-line continuing education courses.

For course availability, please visit [Hondros College of Business](#) and [click here to view the special OAHU pricing!](#)

## CAP CONFERENCE 2017

Over 50 Ohio members attended and stormed the hill with important messages about health insurance, the key being to stabilize the market. Each legislator had customized talking points developed by NAHU to help identify those that had introduced legislation critical to our cause. [Click here to view talking points.](#)

## SAVE THE DATE

### *Annual Meeting*

May 8, 2017  
Columbus, Ohio

### *Day at the Statehouse*

May 9, 2017  
Columbus, Ohio

### *NAHU Annual Convention*

June 25-28, 2017  
Renaissance Orlando at Seaworld  
Orlando, FL



Three of the attendees were recipients of the OAHU Cap Conference Scholarship. The winners were Julie Ginnis (WR), Danny Bradford (GC), and Sherri Rutter (NW). All who submitted for the scholarship received a complimentary non-transferable registration for the 2017 OAHU Day at the Statehouse.



[View More CAP Conference Photos](#)

The NAHU infographics that were provided at Capital Conference are now available on the OAHU website. [Click here](#) to view (you will need to login to access)

**NAHU MEDIA COVERAGE**

On February 1st, NAHU CEO Janet Trautwein testified before Congress. [Click here](#) to view the media coverage

## HEALTHBENEFITSOHIO.COM

Thank you to all of our members that have submitted your information for the Find An Agent link on the [healthbenefitsohio.com](http://www.healthbenefitsohio.com) website. If you have not yet submitted your information and wish to, please visit <http://www.healthbenefitsohio.com/consumer.php> and click the "Find an Agent" tab. Under the "Agent Search" there is a note "If you would like to be listed on this agent search then, Click Here"

Click on that link which will take you to the log in page of the OAHU site where you will need to enter your first and last name. Your listing information will appear – verify that all the information is correct and that all your certifications are marked. Within 48 business hours your listing will be updated on the healthbenefitsohio.com website.

## LEADING PRODUCERS ROUND TABLE (LPRT)

NAHU formed the Leading Producers Round Table in 1942 to recognize the successful underwriters of Accident & Health Insurance. Today, the LPRT committee is committed to making LPRT the premier program for top Health, Disability, Long-Term Care and Worksite Marketing Insurance producers, carrier reps, carrier management, and general agency/agency managers. LPRT offers membership benefits and exclusive LPRT events. [Read More](#)

## NAHU CERTIFICATION

### Patient Protection and Affordable Care Act (PPACA) Certification Course

NAHU has created a customized PPACA Certification Course for chapters. Consultative classroom instruction combined with online study offers unique opportunities, online library study resources, final exam retakes and continuing education credits. NAHU provides top-notch instructors who are leading experts in the industry. Click here to see just a few serving NAHU. For further information, visit the classroom PPACA Certification Course page.

The PPACA Certification Course is also available online. Instruction will be delivered through NAHU's Online Learning Institute (OLI). For further information, visit the online PPACA Certification Course page. [Read More](#)

## AROUND THE STATE

### Columbus

[www.columbusahu.org](http://www.columbusahu.org)

CAHU will be holding a social event on the first Wednesday of each month from 4pm-7pm. In addition to having fun, getting to know each other and strategizing about the future of CAHU, each event will focus on supporting a local charity.

There is no admission fee for the events but advance registration is required.

The CAHU Annual Expo - Go Big or Go Home - will be on March 7th at Bridgewater Banquet and Conference Center in Powell, Ohio from 8am-4pm. A Happy Hour social will follow.

The April Luncheon will be the 3 hour CE requirement course - Ethical Standard for Ohio Insurance Agents: Learning from Disciplinary Actions Taken Against Ohio Agents. Back by popular demand, Doug Anderson, Member at Bailey Cavalieri will present.

[Read More](#)

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### **Greater Cincinnati**

[www.ohioahu.org/gcahu](http://www.ohioahu.org/gcahu)

Keep an eye on the GCAHU website for upcoming meeting information!

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### **Northeast**

[www.neohua.com](http://www.neohua.com)

NEOHUA's 27th Annual Benefits Forum (Expo) will be on March 22nd at Holiday Inn Independence in Independence, Ohio. This year's event will offer 5 CE's and a variety of exhibitors.

Save the date for the chapter's annual golf outing - May 19th at Boulder Creek Golf Club in Streetsboro, Ohio.

[Read More](#)

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### **Northwest**

[www.nwoahu.org](http://www.nwoahu.org)

The NWOAHU Annual Products Fair will be April 5th at St. Luke's Hospital in Maumee, Ohio. Sponsorships currently being accepted. Look for registration information coming soon.

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### **Western Reserve**

[www.wrahu.org](http://www.wrahu.org)

Brittany Student of Ameritas will present Dental Care Fraud on Thursday, March 9th at Upstairs Restaurant & Lounge in Youngstown, Ohio. One CE has been applied for.

[Read More](#)

## TRIPLE CROWN PROGRAM

NAHU created the President's Triple Crown Program to recognize those members whose individual contributions to NAHU help advance the association's mission. Like baseball's Triple Crown, it recognizes accomplishments in three key areas. However, while baseball's Triple Crown hasn't been won since 1967, NAHU's Triple Crown can be won every year by hundreds of our members. [Read More](#)

## BEST BENEFITS CLUB

As an OAHU member you are also a member of Best Benefits Club, a perks program which allows you to receive excellent discounts on a wide variety of quality products and services in Ohio and across the United States.

Save on winter activities at Boston Mills, Brandywine and Alpine Valley ski resorts

Save hotels and rental cars.

Save on satellite services from DIRECTV and DISH.

Plus LOTS more!

How do you get the discounts? Best Benefits Club is primarily web-based. Just go to [www.bbcmember.com](http://www.bbcmember.com) and click on LOGIN. Your first time visiting you will need to create a user account. The activation code you will need to enter for that is OAHU0613.

Is there a discount you would be interested in that is not listed on the BBC website? Be sure to contact the Best Benefits Club office at 330-273-5756 with your suggestions!

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