

OAHU March 12, 2019 CONFERENCE Call Board Meeting

In Attendance:

Executive Committee: John Dodd, Ingrid Martin, Sandra Moody, Debbie Boop, Carol Conway and Barb Gerken

GC Jennifer Kaufman; **WR** John Woods; **CAHU** Matt Byrne Rich Muccio; **NW** Elizabeth Pool **NE** Rich Muccio, Leslie James; **CareWorks:** Bob Nicol

The meeting was called to order at 1:05 pm.

A motion to approve the March minutes was made by Carol Conway and seconded by Debbie Boop. All were in favor and the motion passed.

CareWorks

Bob Nichols brought us up to date on BWC and reported that Governor DeWine appointed a new BC administrator, Stephanie McCloud and she just gave her 2020/2021 budget report. BWC is in good shape with 21 billion in assets. CCI is rebranding their company, they have a new logo. BWC is owned by York Risk Services and are the 2nd largest TPA in the world. BWC is one of the top 10 workers' compensation companies in the USA and the largest state funded in country. BWC is in good financial shape, and one of the largest insurers in country. Investing a lot into safety grants, addressing opiod addiction.

Marketing kick off for 2020 is starting now as 2019 enrollment is finished. CareWorks will be sending out AC3 quotes in late June for early July traditional and retro. The sooner AC3's are sent in the better. They will accept applications up to the Monday prior to Thanksgiving. Retro Group deadline is in January. CareWorks is waiting on BWC to give the final approval on those enrollment requests they are looking at. If they are lapsed, they will not allow them in the group for the 2019 rate year for newly filed and current companies. That report should be in within the next two weeks.

Carol asked Bob if we ever received an accounting report for how the \$10,000, we gave them two years ago was used. There is a coalition of CareWorks group partners that are asked to contribute to this fund that helps support research into the effectiveness of group rating and how it has impacted the Ohio economy. It is possible that in the future there could be future requests, but we do not know to what extent. Amount is based on the number participating members in your program, so it varies based on your group size.

Chapter Reports

WRAHU- John Woods reported that they will have a program meeting on March 14th on the creative HRA options. They will be sponsoring the event as well. They have had good attendance at the meetings. They had one new member just last week that got announced at the last board meeting.

Northwest - Beth Pool reported that they have secured a bus for DAS but they will not be staying for the cocktail reception. The bus will take them to Worthington and then downtown for the congressional meetings. The bus is free to members and if a nonmember joins within 30 days they will discount their amount of membership. They just had a member meeting last week and Barb did a leg update, The program was well received and attended. Membership is staying flat.

Northeast - Rich Muccio reported that membership is at 166 and their membership chair is working on getting members back and recruiting new. The expo is March 20th at Independence at Holiday they have 32 exhibitors. Working on scholarships for college students are going to be asking the state for approval for the 50/50 funding 5 \$1,000 scholarships. Golf outing in either August or September.

Greater Cincinnati - Jennifer reported that their program is scheduled for opening day but they will still hold it. They are going to be getting a bus for DAS, they do not know what size bus. She might do the same idea that NWOAHU is doing to try and get some new members.

CAHU - Matt Byrne reported that they held their expo week before last and had a 22% increase in sponsors as well as an increase in attendance. Expenses were down 10% and the profit up 50%. The event was a great success. They added 20 new members since the first of the year, They did a huge membership drive and gave away attendance for expo. If a nonmember joined the day of the event, they would refund attendance. Six to nine of the 20 new members were from the membership drive. They are over 200 for the first time in a few years. They are holding a program on April 12 on Pharmacy Benefit Management. They will hold a Medicare summit in September the first Thursday after labor day. They will not have a golf outing this year.

Presidents Report

John Dodd reported that the membership as of February numbers GCAHU- 69 CAHU-192 NE 166 NW 109 WR-47 State total 584 we want the state back above 600 by the end of March if we really can. We are hoping that after the NE expo we will be able to boost those numbers back up. These membership numbers effect the delegates for the NAHU symposium. Membership contact going on \$200 for every four members that you get to join. Local chapters are getting the information out as well, please bring it up at the membership meetings. The end of March is the next important membership report. At the EXEC meeting they were going to give a \$25 gift card if they join at the expo (Northeast). Call each non member that is coming to the expo and let them know what special is going on and then reinforced that at the meeting. Jennifer and Dave are going

DAS

Everything is in order, bob hacket and the director, should have two CE credit, we have added leg reception, two hour event, want to encourage participation in that.

NAIFI has been cooperative, Worthington hills should be very successful, the cost of 40 or 60 NAIFI wanted to go higher this was a compromise. We have to sell this, please make an effort to promote at all your events to stress how important this is. This could be very meaningful joining adventure with naifi we can support each others issues. John would like to do a mailing on the flier to all OAHU members, invitation can say reception is included in this cost. NE would like a small amount of print outs for their expo.

Matt has been filming cahu events and is thinking it would be good for DAS. He would create a video profile of the event, members congregating, film and audio of the event, and film and audio of the director and interview director if she would agree to it. NAIFI does not seem interested in doing this, we can use in local meetings and on our website to pitch to have people join and be involved. 4

President Awards

We have been sending out regarding deadline March 15

Annual meeting

Casino, afternoon meeting, short meeting, delegates, board meeting, elections, 3PM over at 5PM

Annual meeting delegates based on

Ballot

Carol reached out to 8 candidate two from nw , one from ne two from cahu and one from wr according to bylaws want to have a good mix of representation from a majority

Has two candidates to run Frank SPinella, ne and Kelly belote and member of nw. Debbie was past president was not able to get candidate for secretary treasurer and she agreed to run again but Debbie has agreed to step off the board and we would have a run off, the person who has the most votes would be vice president and add'l person would step into s/t.

Have several other candidates, who are not interested this year but a group we cn reach out to next year.

Leg Update

Barb

Highlights this year reintro of SB 227 ?? claims bill and require carriers to provide data in over 50 empl, tomorrow barb is giving testimony tomorrow. 1332 waiver, we have had breief discussion and will put together a planning committee on this. Need to determine who are the right people to sit on this committee. We need one or two people from each chapter. Kevin conrad would like us to tackle how carriers are working through quoting a group as to what aca says?? SB9 is most pressing and is moving through now. Transistional plans is a huge issue, plans set to expire this year. Most are on board on continuing these. HB52 an older workers comp bill passed in 2015 an amendment added without any hearing with transparencies, hospitals or physician to give written bill 7 day sprior to surgery, non emergency. Court ruled this on march 13 would permanently pulled from legislation. Transparency rule pulled out. Federal standpoint medicare for all bill has 107 co sponsors, need to keep an eye on this. No preimiums, no copays, lots of covered services, looking for employee tax or wealthy to pay. House and senate bill 1398 and sb192 quite a few sponsors both our bi partisan issue, will pass, hr748 and sb684 to repeal Cadillac tax. Surprise billing – some movement from state point or federal standpoint, barb got email from nahuy health comm has asked for info actual examples. Good examples, outside of air ambulance please send to Barb. Two other federal bills – 1332 HR 1425 would create 10bill fund SB1835 providing money to state to set up own aca marketplace. John Dodd stated that Barb was the most knowledgabel on the stage.

Treasurers

Debbie we ar ein the black. Very encouraged with behind scenes with bob Nicholl, will help state and the locals. Please promote

Reminder anyone eligible for reimbursement by state you have 60 days to get in your reim request.

P&P

We have a list of sixteen P&P and all are on the website, 12 are overdue, most are simple things, read it, no changes, and could move forward. Nominations and election P&P, ACTION ITEM: send email to board to look at P&P and vote yes or no.

A motion to approve all P&YP as stated

Carol Conway made a motion to approve all 12 P&P's, Ingrid seconded. Motion approved.

Tabled Co op Match for local chapter and nomination and election P&P

New Business

No new business

Adjourned at 2:50 PM